# 77 Questions to Ask in an XP Interview

What to learn before you accept a job offer

You won't ask all of these. Some can be asked and others sensed.

Highlight significant questions for your next interview ...

# **David Fletcher**

# Staff Culture

- 1. What is the work culture, style of communication, strength of relationships, emphasis on policy, office hours?
- 2. Is the culture—one of a Mac or PC?
- 3. What kinds of meetings are there for pastors, directors and support staff?
- 4. Describe the use of ministry teams and staff leadership of ministries.
- 5. How is the fruit of the Spirit seen in the ministries?
- 6. Does the staff function in teams, solo or silo? What is the level of trust, sense of excitement, hospitality and prayer?
- 7. Describe the staff fun times and continuing education.
- 8. What is staff longevity, turnover, and challenges. Will anyone leave soon?
- 9. What kind of hours do staff work each week?

# Administration

- 10. What is the financial picture of the church? Obtain the financial dashboard.
- 11. Describe the budget and its annual creation process.
- 12. Are financial reviews or audits done? Are there internal controls?
- 13. What is the indebtedness and are there for-profit centers, such as a school?
- 14. Have there been any recent terminations or lawsuits?
- 15. Obtain the constitution, policies, org charts and staff bios with pictures.
- 16. Obtain the church employee handbook and code of conduct.
- 17. What has been communicated about the pay range for this job?
- 18. What are the benefits, health insurance, life, dental, retirement & vesting, vacation, holidays and sick time?
- 19. What transition expenses are paid: moving, flights, and transitional housing?
- 20. What is the cost of living difference at the new city?
- 21. Will there be an employment contract?
- 22. How much time away is allowed for external ministry?
- 23. How are evaluations done?

- 24. What is the process of setting vision, strategy & tactics, and measurement?
- 25. What are the administrative teams, such as facilities or management?

#### **XP** Role

- 26. What is the XP job description, history of position, scope and authority?
- 27. What would be success after the first 90 days?
- 28. What are the expectations by the SP, board, pastors, staff and congregation?
- 29. Will the key leaders use the <u>XP-Indicator</u> to help you understand expectations of Administrator, Catalyst, Mentor, Minister, Overseer?
- 30. How will the XP relate to the governing board?
- 31. What is the role of delegation by the SP to the XP?
- 32. What do you need from me? How can I best serve you?
- 33. What level of information do you want about ministries, staff and finances?
- 34. What might I do that will bug you?
- 35. When should I shut up and listen? When should I stop listening and take charge?
- 36. What do you want this role to do and not do for staff? Hiring, developing, appreciating, evaluating, correcting, releasing, directing, coordinating, setting priorities, providing accountability.

#### Governance

- 37. What are the relationships on the governing team?
- 38. What are the church's vision & values? Are ministries aligned with the vision? Does the vision need to be refocused?
- 39. What are the board's current issues and challenges?
- 40. Is the board unified? Have there been any splits in the past five years?
- 41. How are board decisions made?
- 42. What does pastor and elder partnership look like?

# SP

- 43. What is the SP job description? What does the board want of the SP?
- 44. How much time do you spend preaching and studying, vision casting, counseling and leading staff?
- 45. How do you make decisions? Describe a difficult decision that you made.
- 46. Give examples of recent goals and how you achieved them.
- 47. How do you deal with conflict? Describe a conflict recently resolved.
- 48. How do you cope with the pressures of a congregation that communicates with you 24 hours a day via email, social networking and cell phone calls?
- 49. How do you deal with failure? Tell of a project that has failed.
- 50. What does initiative look like? Are you entrepreneurial?
- 51. Describe a decision that you have made that some have disagreed with.
- 52. A parent of a high school student is upset. What will you do?
- 53. Talk about how you prioritize your work.
- 54. What is your preaching style? Describe a perfect sermon series. What does application look like?
- 55. How do you respond to the statement, *lead*, *follow or get out of the way*?
- 56. Are you a focused leader needing quiet or do you like interruptions?

# **Church Issues**

- 57. What are the church demographics? Who attends?
- 58. Describe the gathering and who comes.
- 59. Describe the history of the church and unique ministries.
- 60. How is the fruit of the Spirit seen at the church?
- 61. What is the church position on the role of women?
- 62. What are key social issues and policy statements, such as divorce?
- 63. What church-wide problems were there in the past?
- 64. List the strengths of the church and things that need change.
- 65. What is the role of small groups, peacemaking, recovery groups, missions, leadership development and communications?
- 66. What is the relationship between learning, worshipping and serving?

- 67. What is the worship style? Seeker, educational, creative, traditional, prayerful?
- 68. Are there any sacred cows?
- 69. What are the expectations of staff spouses? Can spouses work at the church?

# City

- 70. Describe the church's demographics in relation to the city.
- 71. What is the congregations educational level, jobs and average age?
- 72. How many of the congregation live within 5 miles of the church?
- 73. Where do the staff live, as well as other church leaders?
- 74. What are the local outreaches?
- 75. Are there any parking issues?
- 76. Are there any sister churches?

### **Harvard's Question Zero**

77. What exactly are we trying to accomplish here?

You may have questions to add Send them to <u>drfletcher@XPastor.org</u>

