

SLINGSHOT

WHY IMPROVIeadership?

IMPROVAT-A-GLANCE

STORY MINING

Thoughtfully uncovering a person's story and allowing it to shape the way you lead.

PRECISION PRAISING

Carefully crafting praise to inspire and course-correct your team.

METAPHOR CEMENTING

Using concrete illustrations or metaphors to strengthen teachable points-of-view.

LOBBING FORWARD

Creatively challenging your team to look beyond the day-to-day grind of their jobs and into the future.

GOING NORTH

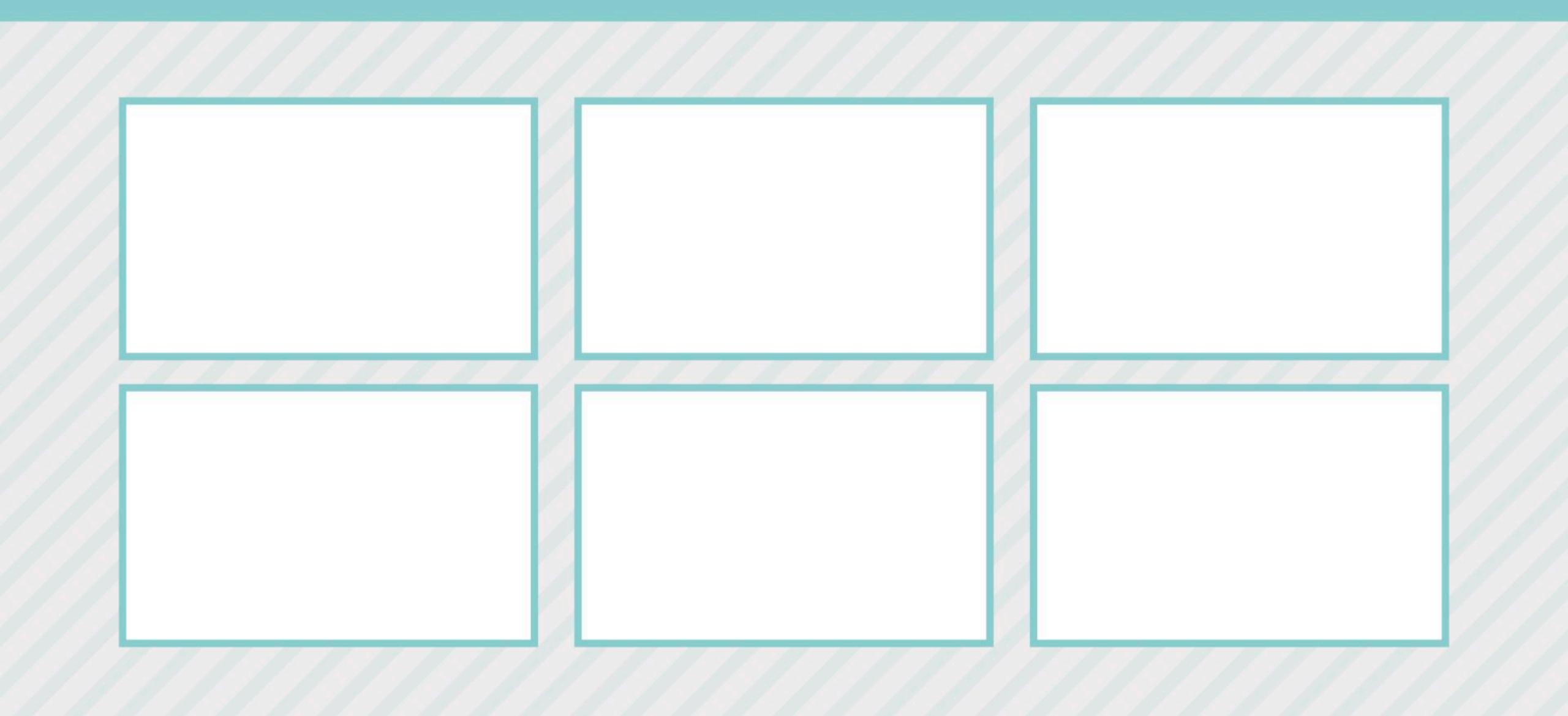
Using indirect influence to redirect a person's thinking or perspective.

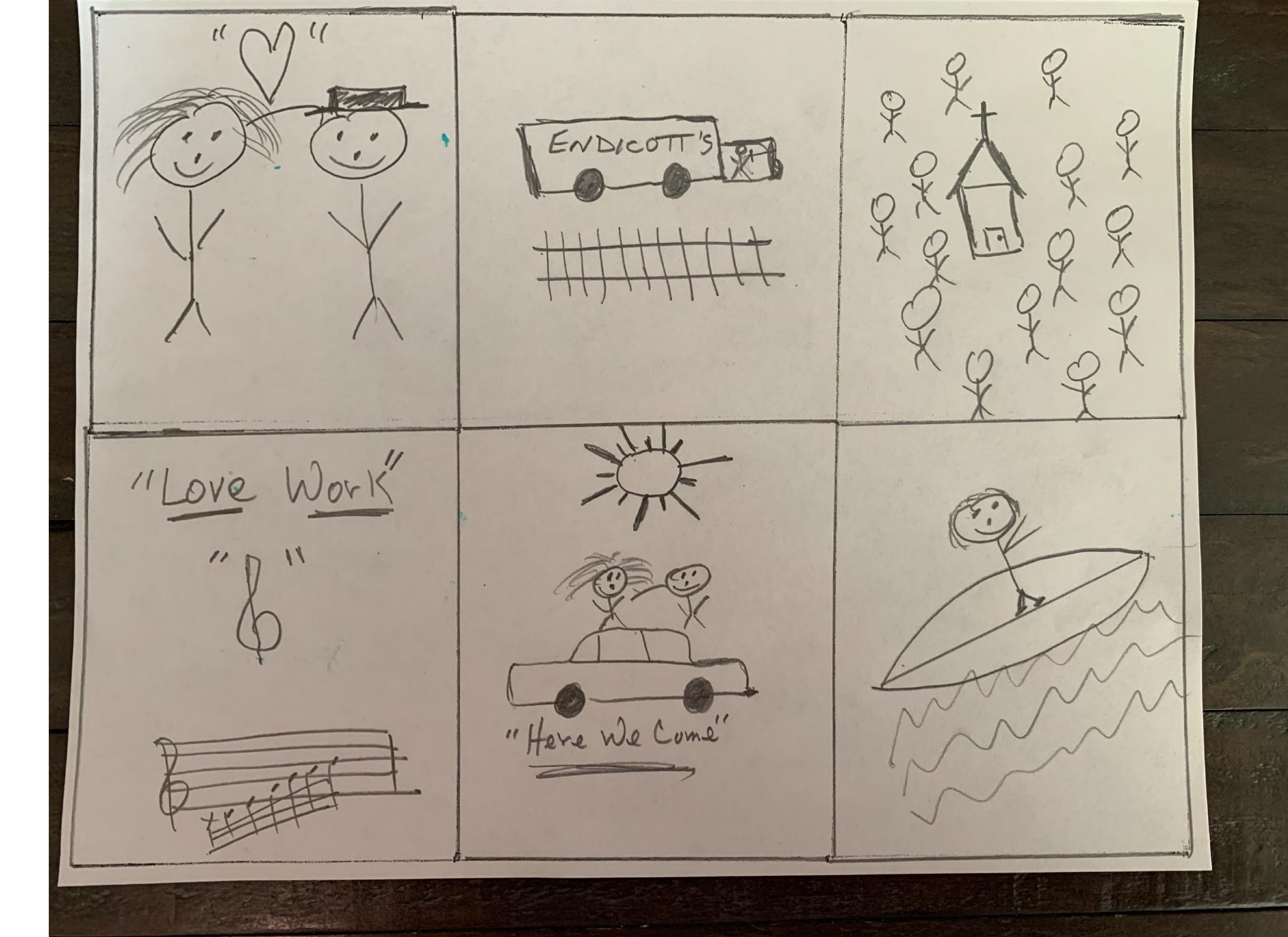


STORY MINING

Thoughtfully uncovering a person's story and allowing it to shape the way you lead.

SIX SKETCH STORYBOARD





SLINGSHOT COACHING QUESTIONS

- Who has been the most important person in your life?
- What is the happiest moment of your life?
- Are there any funny stories your family tells about you?
- What are you proudest of?
- When have you felt most alone in life?
- How has your life been different than what you imagined?
- Given the choice of anyone in the world, whom would you want as a dinner guest?
- Describe your perfect day.
- If you could change anything about the way you were raised, what would it be?

- If you could wake up tomorrow having gained one quality or ability, what would it be?
- What is your most treasured memory?
- What is the most embarrassing moment of your life?
- When did you last cry in front of another person? By yourself?
- What is your legacy?
- What would you try if you could not fail?
- What keeps you up at night?
- What story is holding you back?
- Where are you falling behind?
- What would you do if you had unlimited resources?

COMPETENCY #2

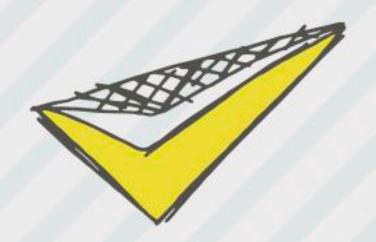
Precision Praising

PRECISION PRAISING

Carefully crafting praise to inspire and course-correct your team.

PRAISE AIMING MATRIX

			PURPOSE	
		UPLIFT	THANK	REDIRECT
ENVIRONMENT	PRIVATE	ENCOURAGEMENT	APPRECIATION	REINFORCEMENT
	PUBLIC	CELEBRATION	VALIDATION	ENCULTURATION
	NON-PRESENT	ANTICIPATION	INSULATION	ACCELERATION



1MPR0Vleadership**