

**Pastor Claudio Priolo**  
**8351 Marquis Ct**  
**Lambertville, MI 48144**  
**C: 567-277-1496 E: cpriolo@crossroadsec.org**

## **Objective**

To continue serving in a Church as an Executive Pastor so that the Lead Pastor can be released to focus on their gifting and calling. Utilize proven, shepherding skills, gift of encouragement and leadership, coaching, business skills, strategic planning and implementation abilities to co-labor with people of God to serve the Body of Christ; To contribute and serve (within the context of a team), the Lead Pastor and church leadership with the shepherding, coaching, developing and equipping of ministry staff and leadership, engineering and implementing vision and the development of strategic ministry initiatives plans. Lead, mentor, coach and direct those who have oversight of business operations, operations staff, facilities and land development aspects of the church.

## **Experience**

2008 – Present

Crossroads Community Church

Ottawa Lake, Michigan

### **Executive Pastor**

- Lead church with new Lead Pastor through a major and exciting time of transition with hiring of new Pastoral staff and created and implemented new Elder Board structure and Advisory Teams. Lead Elder meetings. Worked closely with the Lead Pastor to implement strategic initiatives, vision and direction of the 5 R's for the Church. Responsible for oversight and leadership for all Pastoral and Director Staff. Created and drafted new Job Descriptions for entire staff. Lead weekly Pastoral meetings and operational meetings. Created and installed personnel policies manual. Created and installed 360 degree Performance and Goal Setting Evaluation system. Provided all coaching, mentoring, shepherding of all staff. Created and implemented many new growth initiatives including ministries and physical campus enhancements. Oversight for all day to day operations, budget development and finances of the church. Worked closely with Lead Pastor on local area advertising and media coverage. Instrumental in the growth of attendance from 950-1600. Involved in leading various ministry areas in Pastoral Care, Job Seekers Ministry and Men's accountability Life Groups. Provide one-on-one mentoring, coaching, spiritual counseling and pre-marriage counseling for members of the congregation. Perform weddings and baptisms. Viewed as Mentor, Overseer, Catalyst and Administrator by those in Leadership.

2006 – 2008

Walnut Hill Community Church

Bethel, Connecticut

### **Pastor of Administration**

- Part of an energizing and catalyzing Management Team consisting of the Senior Pastor, Pastor of Administration, Teaching Pastor, Pastor of Emerging Generations and Prayer Pastor. The Management Team responsible for assisting the Senior Pastor in the strategic development and implementation of his vision and direction for the church. Including a \$10MM Capital campaign. Specific responsibilities include the oversight and leadership for the Directors of Finance, Director of Marketing and Communication, Director of Facility, Director of Events, Director of IT. Responsible for the oversight of all administration, policy and procedure development, and leadership on a 32,000 SF \$5.8 MM construction expansion and renovations to the existing facility. Member of Men's Ministry Core Leadership Team. Working with the Willow Creek Association as an assisting church for the Leadership Summit 2007 in the Fairfield County area and to be the Host Church for 2008. Involved with a Missions Reconnaissance Team that traveled to South America.

2003 – 2006

Lakeview Church

Saskatoon, Saskatchewan Canada

### **Pastor of Administration**

- Pastor of Administration and part of the Senior Management Team consisting of the Senior Pastor, Ministry Pastor and Pastor of Administration for Lakeview Church. Responsible for the shepherding of various staff members and core leadership. Worked directly with Senior Pastor and Elder Board on all church and ministry related issues, including overall administrative operations for the church. Major areas of responsibility included the oversight of and involvement in administration, finance, budget development with goals and objectives, facility management, human resources, communications and marketing. Chairman of the Resource Development Team and the Facility Planning & Construction Team. Worked with various ministries assisting in developing and implementing plans. Lead a Facilities Expansion Team and Core Leadership in the vision and strategic plan through two capital campaigns, for the sale of existing church property, the developing of land with the construction of a 60,000 SF new facility, managed the co-sharing of the existing facility with a Lutheran Church for 6 months while construction was finished, transitioned church into new facility. Involved in the simulcast of the Leadership Summit as the host site for the Saskatchewan Province. Worked with strategic team on developing and transitioning Elder Board

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into a Policy Governance Based Board (Carver Governance). Worked with teams in developing staff manuals and communication policies. Secured bridge financing for construction, developed bond programs and secured long term mortgage financing and lines of credit for ministry.

Katy, TX

- Facilities Director (employee) and sat on the Board of Trustees at Grace Fellowship United Methodist Church. Managed the physical facilities consisting of two 18,000 +/- SF buildings. Negotiated and secured service contracts for the campus. Participated in the negotiations of insurance contracts. Developed and implemented asset inventory system. Worked with General Contractor and Architect on the Building of the new Sanctuary/Administration Building.

Katy,

- President, 50% Owner Jewett & Priolo Construction Associates, LLC. Managed all aspects of company. Owner's Representative, Project Coordinator, Estimator, Public Relations, Sales, Marketing, Controller. Created a million dollar a year business. Developed business plan, company structure, budgets and projections. Developed website brochures and marketing plan.

Newtown,

- Trustee and Chairman of the Capital Improvement Committee. Chairman of committee for the renovations to the Sanctuary, Fellowship Hall, ADA compliance with development of handicap facilities, completion of the build-out of lower level of Children's Building. Managed conversion of site sanitary systems to public sewer system. Facilitated the permit and approval process with public authorities for all construction projects. Secured service contracts for facilities and negotiated insurance policies.

Stamford,

- Vice President and 50% Owner of P&H Construction Associates Inc. for seventeen years. Enjoyed shepherding and leading a staff that averaged 8 to 10 employees, (as many as 18) including numerous subcontractors, Architects and Engineers. Directly involved and in charge of many construction projects in the private and public sector including prevailing wage and bonded jobs. Projects included retail, corporate office interiors, town halls, maintenance facilities, restaurants, commercial pool facilities, school additions, Church construction and restorations and country clubs. Volume ranged from \$5 million to \$8 million. Grew to acquire the skills and experience necessary to work with a range of different organizations in the private, public and non-profit sectors.
- Skilled in the responsibility of assisting and shepherding the Clients, Architects and Engineers in the preliminary aspects of the project including design input, value engineering, budgeting, and working in the capacity of a Construction Manager with valuable input regarding the design program as it affects the cost. Created and presented construction costs, procedures and schedules as well as design considerations to Construction Committees, Board of Directors and Capital Improvement Committees.
- During the construction phase, responsibilities included managing project superintendents, negotiate construction contracts, tracking costs and the scheduling of the project to its completion. Led project meetings with Architect and Owners.
- Administrative business responsibilities comprised of project coordinator, estimator, public relations, sales, marketing, controller, managing employees, establishing company systems and procedures, advertising and financing.

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## **Education**

- 1981-1983 Architectural Engineering, AS degree, **Member Tau Alpha Pi National Engineering Honor Society**, Norwalk State Technical College
- 1983-1984 Continued Education in Construction Management, Arizona State University, Central Connecticut State University

## **Family**

- Wife; Debra married 25yrs. Daughters; Danielle 17, Arielle and Michelle 15, Son; Carter 13

## **Memberships**

- Member of the Christian Leadership Alliance. (National Conference Facilitator)
- Member of the National Association of Church Business Administration, NACBA. to 2003
- Affiliated with XPastor.org., XP Learning Group with Eric Geiger

## **Interests and Activities**

- Family, Church, Reading, One-on-one mentoring, Architecture, Construction, Sports- Baseball, Dallas Cowboy Football fan since 1970
- Reading: Favorite Authors, J. Oswald Sanders, Andy Stanley, Dr. Henry Cloud, Rick Warren, Bill Hybels, John C. Maxwell, Henry and Richard Blackaby, John Ortberg, Max Lucado, Patrick L. Clements, Aubrey Malphurs, Bruce Powers, Patrick Lencioni.

## **Volunteer Experience**

- Facilitator and Moderator for The Christian Leadership Alliance National Conference
- Member of the Finance Team of Southern Michigan Conference of the Free Methodist Church 2009-current
- Various local missions
- Member Elder Board/Board of Trustees, Newtown United Methodist Church 1995-2001
- Member Board of Trustees, Grace Fellowship United Methodist Church 2001-2003
- Coach Baseball

## **Computer Skills**

- ACS, Power Point, Word, Excel, Visio, Microsoft Publishing, Shelby, Profit Builder Construction Cost Tracking and Accounting, CSI AIA Billing Systems, Estimating Spread Sheets

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