



STEWART L. HACKMAN

3604 Baldocchi Dr. Bloomington, IL 61704 • (309)660-5664 (309)663-6555 • stuhackman2@gmail.com
<http://www.linkedin.com/in/stuhackman>

I am seeking a leadership or program development position to guide non-profit organizations to realize their God-given potential and purpose. Serving people and non-profit organizations to inspire and help them to move from concepts and vision to action and results.

CHURCH LEADERSHIP EXPERIENCE AND ACCOMPLISHMENTS

Evangelical Free Church • Bloomington, Illinois

Small Groups Director – Served 12 years resulting in program and team development success.

2000 – Present

Key Achievements

- Grew to 40 small groups serving 400 out of 600 adults in congregation.
- Initiated Starting Point to start new groups and Leader Training workshops to encourage leaders.
- Started interactive small groups' website.

Church Chairman – Served four years improving the financial, infrastructure and spiritual church health.

1994 - 1997

Key Achievements

- Developed first church plan with team; then as Chairman implemented Vision 2000.
- Transitioned from ineffective trustee & deacon boards to a single Elder Board.
- Increased attendance from 180 to 300.
- Started \$2.4 million dollar large foyer and office addition, which was paid off in 7 years.

CORE STRENGTHS

Client Relationship Building • Training and Development • Handling Obstacles • Team Building
Leadership • Program Development • Managing Multiple Tasks • Interviewing

PROFESSIONAL EXPERIENCE

Senior Sales Consultant NOVARTIS PHARMACEUTICAL, Central Illinois • 2004-Present

Cardiovascular Sales Representative PDI, Professional Detailing Inc., Central Illinois • 2001-2004

Senior Sales Representative NOVARTIS AGRICULTURE, Central Illinois • 1981-2000

Customer Service Coordinator NOVARTIS AGRICULTURE, Greensboro, NC • 1975-1981

Sales Representative NOVARTIS AGRICULTURE, Dover, DE • 1973-1975

NON-PROFIT LEADERSHIP EXPERIENCE

Small Groups Director • Recruited Advisory Team to support all small groups; started small group's website. **2000-Present**

Assimilation Director • Increased visitor retention and closed back door resulting in steady growth. **2003-Present**

Added Guest Dinner for visitors to meet pastors and get connected at church through small groups and serving.

Medical Outreach Mission • Managed pharmacy to serve Amazon River people. **2011**

Fellowship One • Led start of new church information system which improved leadership effectiveness. **2009**

Small Group Trainer • Trained pastors and leaders in USA and India on disciple-making through small groups. **2001**

Building Campaign C-chairman • Led successful 2nd spiritual & financial campaign. **2001**

Church Chairman • Transformed to single board, started contemporary service, financial planning achieved. **1994-1997**

Church Vice Chairman • Led Deacon Board in which I engaged and resolved difficult issues. **1989-1990**

PROFESSIONAL TRAINING

Ethics & Compliance, Win/Win Negotiation, Microsoft Office
Meetings & Events, Diversity & Inclusion, Strategize, Targeted Interview Selection
Purposefully Probes & Listens, 7 Habits of Highly Successful People, Sell & Succeed
Performance Frontier, Dimensional Sales Building, Alzheimer training, Code of Conduct,

EDUCATION/INTERESTS

Purdue University • Bachelor of Science in Agriculture • 1973

Running Marathons, Tennis, Traveling